## NATIONAL MEDIA KIT

Celebrating the people, places, food and travel experiences that define the Hoosier state. Our over 909,000 loyal readers crave the simple, laid-back Indiana lifestyle.

**INDIANA** CONNECTION



## CIRCULATION TOTALS\* by Cooperative

CONTRACTOR &



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6

\*Numbers based on October 2022 circulation figures.



## OUR READERS ARE *uniquely* 'INDIANA'

*Indiana Connection* is unlike other magazines you may have come across. Though our content celebrates the rural and suburban Indiana lifestyle — with topics ranging from Indiana travel, cooking, dining and hobbies — it also includes advice on how to stay safe around electricity and how to trim your energy bills.

Plus, readers have access to the latest news about issues important to them as consumers of their member-owned electric cooperative.

#### Indiana Connection is the official publication of Indiana's electric cooperatives.

Over 311,000 Hoosier homes around the state receive the magazine through their memberships in their electric cooperatives. Just as membership in community-focused electric cooperatives inspires loyalty and grassroots involvement, *Indiana Connection* has that same overwhelming support from its readership. *Indiana Connection* has informed, entertained, and, most importantly, connected with its readers since its first issue in 1951. Back then, it was known as *Indiana Rural News*. Through the years, the multi-award-winning publication evolved from a tabloid newspaper, to one with a new moniker — *Electric Consumer* — which referred to its electric cooperative roots, to a slick stock magazine. Finally, in March 2019, we rebranded as *Indiana Connection*, a name chosen to reflect our strong ongoing relationship with our readers. Our over 909,000 readers can't be pigeon-holed by their background, occupation, age, gender or race. They are anyone and everyone. They are uniquely Indiana.

We invite you to connect with them through our magazine.



### MEET OUR READERS

**311,000** Monthly Circulation\* **3** Adult Readers Per Copy



## Median Age 65 55+88%

🚺 69% Married 🏻 🛖 94% Own a Home

Median Home Value \$297,800 : Median HHI \$74,900

40% Employed 46% Retired 68% Attended College

## Our readers are loyal.

Of our 849,000 regular readers, **77.7% read regularly** and **51.4% spent more than 30 minutes** reading each issue.

\*AAM Audited. Source: 2022 GFK MRI Profile Study



# 71.3%

have completed a home improvement project in the past 12 months

#### 56% were interested

in home improvement

## OUR READERS ATHOME

94% own a home

67% own an animal

**47%** own a dog **39%** own a cat

Source: 2022 GFK MRI Profile Study



# **67%** of our readers

of our readers took an Indiana-based domestic trip in the last 12 months

# 65%

took a weekend and/or road trip in the last 12 months

## **41**%

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took road trips for an average of 6 days



31.9% own two vehicles 26.6% own three vehicles

# **98.4%** own a vehicle

63% own a truck62% own an SUV56% own a car

Source: 2022 GFK MRI Profile Study

7



# 65%

have a primary residence of more than one acre

42% own more than

three acres

# **51%** have a garden





#### **Cover Story**

The main feature focuses on what makes Indiana special — whether it be people, events or places. The subject matter varies, but we strive to find topics to connect with our readers.



#### **County Feature**

Each of Indiana's 92 counties Each month we profile a have unique claims to fame and interesting facts to highlight. We travel the state in pursuit of little-known Hoosier trivia.



#### Indiana Eats

restaurant in Indiana that's just a car ride away. We've featured everything from small-town diners to historic hideaways in this foodcentric feature.





#### **DIY/Outdoors**

These alternating features are geared toward the handyperson and the hunting/fishing enthusiast.

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#### Energy

Energy experts throughout the state tell you how to save energy ... and money.



#### Food

Our readers love the recipe section — and with good reason. Recipes are submitted by the readers themselves. Food is prepared, photographed and tastetested by magazine staff, so we know it's delicious.



Profile Meet fellow Hoosiers who have intriguing stories to share.

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Safety Stay educated on electrical safety inside and outside the home.



**Pets/Backyards** Whether you're interested in caring for furry friends or a growing garden, these alternating columns are here to advise you.



Travel

There's a lot to do in the Hoosier state. Explore with us!

**Questions about advertising in Indiana Connection?** Contact Cheryl Solomon | O: 847.749.4875 | M: 847.612.9015 | E: cheryl@amp.coop



## Mational AD RATES

#### 1/6 PAGE

Bleed: 3.0139" x 5.25"

#### **Trim:** 2.8889" x 5.125"

#### Color: 1x: \$3,175 3x: \$3,015 6x: \$2,860 12x: \$2,700

#### B&W:

1x: \$2,445 3x: \$2,325 6x: \$2,200 12x: \$2,080

## 1/3 PAGE

Bleed: 3.0139" × 10.75"

**Trim:** 2.8889" x 10.5"

**Color:** 1x: \$5,900 3x: \$5,605

12x: \$5,015 **B&W:** 1x: <u>\$4,540</u>

6x: \$5,315

3x: \$4,310 6x: \$4,085 12x: \$3,855

#### 1/2 PAGE

Bleed: 8.25" x 5.25"

**Trim:** 8" x 5.125"

**Color:** 1x: \$8,175 3x: \$7,765 6x: \$7,360 12x: \$6,945

**B&W:** 1x: \$6,285 3x: \$5,975 6x: \$5,655 12x: \$5,345

#### **FULL PAGE**

Bleed: 8.25" x 10.75"

**Trim:** 8" × 10.5"

#### Color:

1x: \$13,625 3x: \$12,940 6x: \$12,260 12x: \$11,580

#### B&W:

1x: \$10,475 3x: \$9,950 6x: \$9,430 12x: \$8,905





Example

**INDIANA** CONNECTION

CELEBRATING THE

**EXPERIENCES** 

THAT DEFINE

THE HOOSIER STATE

Line 1

Line 2

Line 3

Line 4

Line 5

indianaconnection.org

Our Marketplace offers maximum exposure for your business or organization at a minimal cost.

A limited number of these display ads are available each month.

Don't miss this opportunity to reach over 900,000 consumers at an affordable rate!

Investment: \$500

Your marketplace ad includes:

- full color logo
- headline up to eight words
- up to five lines of text
- 20 characters per line
- your website address
- no charge for color

Please contact Cheryl Soloman, 847.749.4875 or cheryl@amp.coop, for other small business advertising opportunities in Indiana Connection.



Questions about advertising in *Indiana Connection*? Contact Cheryl Solomon | **O**: 847.749.4875 | **M**: 847.612.9015 | **E**: cheryl@amp.coop



11



#### **PREPARING FILES**

Camera-ready ads must be provided as a high-resolution PDF file suitable for print at the proper size. Images should be 300 PPI. Adobe Acrobat PDF setting PDF/X-1a works well. All fonts and images embedded. All artwork must be provided in CMYK mode. No spot colors, RGB, LAB or embedded color profiles (such as ICC profiles). Type minimum size of 6 pt. For artwork with bleed include minimum .125" (1/8") bleed with crop marks. Please keep all live material .25" (1/4") from trim on all sides.

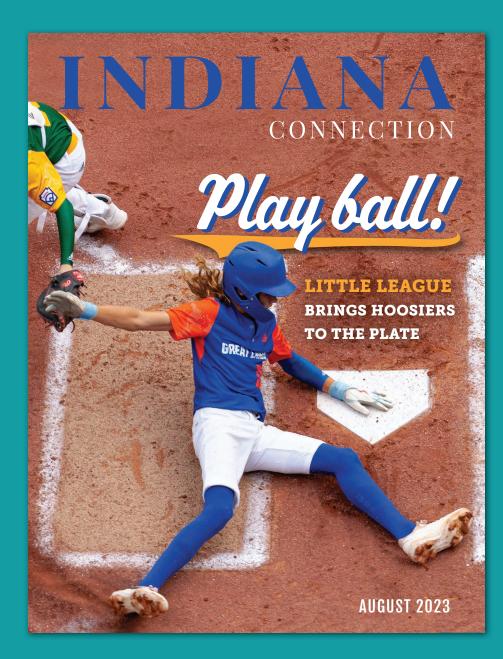
#### **UNACCEPTABLE FORMATS**

We cannot accept files in the following formats under any condition: Microsoft Publisher; any word processing file; any presentation format such as a PowerPoint file. Please create a high-resolution PDF from these file formats for print.

Note: Any intervention required by Indiana Connection or our printer may result in additional charges. Where materials do not conform to specifications, advertiser will be offered the choice of sending new materials, time permitting, or having Indiana Connection make the necessary alterations, which will be billed at cost.

#### SENDING YOUR AD

Email to Ashley Curry at acurry@indianaec.org. File sharing for large files available upon request.



Questions about advertising in *Indiana Connection*? Contact Cheryl Solomon | **O**: 847.749.4875 | **M**: 847.612.9015 | **E**: cheryl@amp.coop



## ADVERTISING Terms & Conditions

These terms and conditions describe the requirements for advertising in all the media properties of Indiana Connection magazine (the "publisher") for any person or entity choosing to purchase marketing or advertising assistance (the "advertiser").

- 1. All advertisements are subject to the publisher's approval. The publisher reserves the right to reject any advertisement or portion thereof.
- 2. Accepted advertising must be in accordance with certain standards.
- 3. Advertorial, sponsored or "native content" may be accepted when it conforms to publisher's guidelines and all relevant USPS and FTC regulations.
- 4. Contract deadlines: The closing (deadline) date for space contracts is 5 p.m. in accordance with the calendar set forth in this document.
- 5. Art deadline: The deadline for receipt of print-ready art is 5 p.m. in accordance with the calendar set forth in this document.
- 6. First-time advertisers are required to pay in advance. Proof of creditworthiness and good standing with customers may be required.
- 7. Terms: Net 30 days from date of invoice with approved credit.
- 8. Methods of payment: The publisher accepts checks as its form of payment. Cash discounts are not available.
- 9. Liability for payment: Publisher may hold advertiser and agency jointly and severally liable for all sums due and payable to the publisher.
- 10. Frequency rates: Advertising ordered at a frequency discount rate and not earned within 12 months of the first insertion will be billed at the earned rate (short rate).

- 11. Position: All ads are accepted as run-of-publication with positioning at the publisher's discretion and the advertiser's requests followed to the extent practical within regular makeup limitations and policies.
- 12. Inserts: Rates available on request. Insertion order and a sample or mockup of insert should be provided to publisher 60 days prior to the intended month of publication. Inserts must meet postal regulations and printer's specifications. Advertiser is subject to additional cost if postage increases due to weight of insert.
- 13. Classified advertising: The publisher does not accept classified advertising.
- 14. Editorial space in the magazine cannot be purchased. Such space is not sold.
- 15. Publisher's liability: The publisher is not responsible for errors in key numbers/codes or for copy changes received after the closing date. If a scheduled advertisement is not published, publisher's liability is limited to a refund to the agency or advertiser of an advance payment, if any, for the omitted advertisement. Liability for any error in a published advertisement will not exceed the cost of the space occupied by the advertisement.
- 16. Agreements between the parties for the advertiser to purchase marketing or advertising assistance must be in writing. Verbal orders will not be accepted. Any amendments, extensions, renewals or modifications must also be agreed to in writing, which may be accomplished electronically. Cancellations also must be made in writing.
- 17. After the closing (deadline) date, cancellations will not be accepted.
- 18. Cooperation: The parties agree to work together on all layout and design issues.
- 19. Choice of law: The parties agree that this agreement and any amendments, extensions, renewals or modifications thereof shall be governed by Indiana law.
- 20. Paid advertisements are not endorsements or promotions by any electric cooperative or by the publisher.
- 21. The printed magazine is published monthly.
- 22. Indiana Connection and all of its media properties are owned by Indiana Electric Cooperatives, 8888 Keystone Crossing, Suite 1600, Indianapolis, Indiana, 46240. Phone: 317-487-2220.

#### Questions about advertising in *Indiana Connection*?

Contact Cheryl Solomon | **O:** 847.749.4875 | **M:** 847.612.9015 | **E:** cheryl@amp.coop

#### INDIANA CONNECTION



IndianaConnection.org 🕧 😣 👳 💿

8888 Keystone Crossing, Suite 1600, Indianapolis, IN 46240 317.487.2254